



CAFF



FARMERS GUILD

COMMUNITY ALLIANCE WITH FAMILY FARMERS

2016 ANNUAL REPORT

CAFF is a nonprofit organization with the mission to build sustainable food and farming systems through policy advocacy and on-the-ground programs that create more resilient family farms, communities and ecosystems.



2016 HIGHLIGHTS

Supporting Farmer Livelihood with the Farm to Market Program

We partnered with 30 school districts around the state in 2016 and directed over \$600,000 in farm sales to schools and hospitals over the past year. Additionally, CAFF continued to lead the work of the California Farm to School Network, which aligns farm to school efforts around the state, provides resources, and brings farmers, distributors, schools, and communities together.

Climate-Smart Farming and Policy Advocacy

2016 marked the inauguration of CAFF's Climate Smart Farming Program, which builds on our policy work and will focus on outreach to family farmers. We championed two climate-smart farming bills that passed through the State Legislature and were signed into the law by Governor Jerry Brown:

- Senate Bill 859 reforms the Department of Food and Agriculture's Environmental Farming Program and establishes the Healthy Soils Program at the California Department of Food and Agriculture, which will provide financial incentives and technical assistance to farmers who adopt climate-smart farming practices
- Assembly Bill 1613 appropriates \$7.5 million from the state's cap-and-trade program revenues to support the Healthy Soils Program.

The Farmers Guild

In 2016, CAFF merged with the Farmers Guild. This merger allows us to combine efforts, membership and strengths to create one robust organization that provides a stronger, more united voice for family farms and sustainable agriculture throughout California. The youthful energy and grassroots organizing that has made the Farmers Guild a success enables CAFF to build bridges between an established generation of agriculture and a newer crop of farmers.



Founded by farmers for farmers, The Farmers Guild supports healthy food production by collectively striving toward the economic viability of farms as well as the social networks to attract, cultivate, and sustain a new generation ready to work the land. This network is comprised of local chapters where farmers and advocates gather to share resources, trade best practices, and advance local policies to support family farms.

CAFF has been working with and advocating for California family farmers and sustainable agriculture for nearly 40 years. Now, with thirteen local Guilds from San Diego to the North Coast, we are excited to work with a younger generation that shares the same passion about agriculture that we do.

Diane Del Signore

Diane Del Signore, Executive Director

Evan Wiig

Evan Wiig, Director of Membership and Communications

PROGRAMS

FARM TO MARKET

CAFF connects farmers and businesses, providing growers with a suite of tools and marketing materials—and also coordinating product availability with aggregated purchasing to ensure supply and demand grow together.

The Farm to Market program couples consumer education with technical assistance in tracing value through the supply chain. CAFF works with food service leaders to provide staff trainings, education for students, and collaborative purchasing and resource sharing structures.



CLIMATE-SMART FARMING

CAFF has a long history of working with farmers to implement environmentally-sound farm management practices. CAFF actively works to promote a suite of regenerative techniques, such as dry farming, no-till, crop and livestock integration, by convening growers to share best practices with each other.

CAFF's California Agricultural Water Stewardship Program (CAWSI) teaches growers how to use water more sustainably, while other programs emphasize integrated pest management, on-farm diversity and building hedgerows.

POLICY

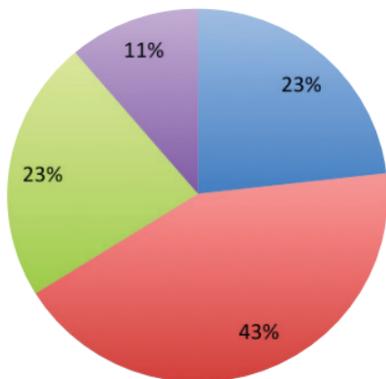
CAFF has been advocating for family farmers in the California Legislature since 1978. We are the voice of sustainable agriculture in California!

We continue that work today by focusing on the most pressing food policy issues of our time, including climate change, water usage, direct marketing regulations, and food safety. We focus on state and federal policies, defending the rights of family farmers, as well as educating them about new policies that affect their farms.



FINANCIALS

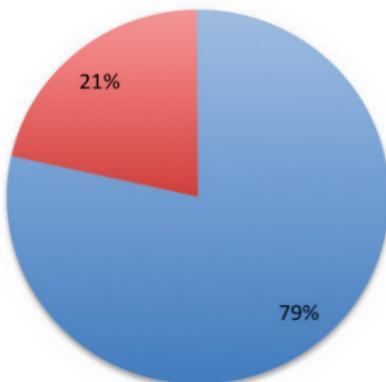
Fiscal Year Jan. 1 2016 - Dec. 31, 2016



- Government Grants and Contracts
- Foundation, Private, and Corporate Grants and Contracts
- Fee for Service
- Other Revenues

INCOME

Government Grants / Contracts	\$ 314,780
Foundation, Private & Corporate Grants	\$ 580,786
Fee for Service	\$ 306,810
Other Revenues	\$ 152,262
Total Income	\$ 1,354,638



- Program
- Support

EXPENSE

Programs	\$ 1,006,880
Support Services	\$ 273,741
Total Expense	\$ 1,280,621
Net	\$ 74,017

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